U.S. ARMY KOREA

INSTALLATION MANAGEMENT COMMAND

The US Army Korea Media Center is a breakthrough internet portal aimed specifically at communicating Army themes, messages and information to a world-wide military audience. By leveraging the collective value of social networking sites to share Army videos, photos, news and information, the Media Center can tell the Army story to a larger, more engaged and wider dispersed audience than ever before.

Enter the US Army Media Center today and discover what the future holds for Army news and information distribution.



























MEDIA CENTER http://imcom.korea.army.mil

2008 MG Keith L. Ware Journalism Awards Competition
Nomination for Outstanding Initiatives in New Media (Print Category U)

Organization: Installation Management Command - Korea Significant Contributors: Mr. Edward N. Johnson, Ms. Sue Silpasornprasit, Mr. R. Slade Walters

2008 MG Keith L. Ware Journalism Awards Competition Nomination

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DEPARTMENT OF THE ARMY US ARMY INSTALLATION MANAGEMENT COMMAND KOREA REGION UNIT 15742 APO AP 96205-5742

REPLY TO ATTENTION OF

IMKO-PA

27 December 2008

MEMORANDUM FOR Headquarters, Office of the Chief of Public Affairs, 1500 Army Pentagon, Washington, DC 20310-1500

SUBJECT: Letter of Endorsement for the 2008 MG Keith L. Ware Journalism Awards Competition (KLW), Print Category U: Outstanding Initiatives in New Media

- I strongly endorse the IMCOM-Korea Public Affairs Office 2008 KLW entry for Outstanding Initiatives in New Media.
- The IMCOM-Korea Media Center serves as a new media communications model for other commands to follow. Its success in telling the Army story to a world-wide audience is a direct result of the tenacity, hard work and creative talent this team brings to the Public Affairs community.
- The IMCOM-Korea Media Center represents the most comprehensive and effective set of web-based communication tools available to units and commanders in the Army today and the team responsible for its development is truly deserving of recognition by the Office of the Chief of Public Affairs and the Department of the Army.

OHN UBERTI

Brigadier General, USA

Commanding

Background and Overview

Soldiers, Families and Department of the Army Civilians now have a breakthrough Internet resource for obtaining news and information about U.S. Army Installations across the Korean peninsula.

With the launch of the U.S. Army Korea Media Center, Installation Management Command — Korea Region established a one-stop online resource for sharing news, photos, videos, and military reference material with a world-wide military audience. (Figure 1)

The Media Center is a modular gateway to the official IMCOM-Korea website, the online version of the Morning Calm command information newspaper and a host of new-media information sharing and social networking sites that are becoming an increasingly popular way for people to obtain news and information online.

The Media Center's purpose is to tell the Army story in Korea while also enticing viewers to visit the official IMCOM-Korea Region website. As such, the Media Center is composed of a myriad of social networking outlets designed to ensure that the widest audience possible has access to the Command's news and information. In addition to the unique command information found on each social networking module, each module provides a standardized set of Army themes and messages as well as a series of links that interconnect each module with the Command's official website. (Figure 2)

The Media Center is composed of the following social networking and media sharing modules: YouTube, Flickr, MySpace, Photobucket, Facebook, Dailymotion, Google, AOL, Yahoo, Break, Delicious, Wikipedia, Blurb, and Twitter.

"The Media Center truly revolutionizes the way we share command information with our community, newcomers and the world. Now, for the first time, the global military community has instant access to photos, videos, news and information about Army life in Korea - whenever and wherever they want it," said Edward Johnson, IMCOM-K Public Affairs Officer.

The Media Center provides instant access to IMCOM-Korea commercial video channels offering on-demand access to current events, newcomer, cultural and historical videos.

"Since the launch of IMCOM-Korea's official *YouTube* channel, our videos have been viewed more than 300,000 times and we are averaging about 5000 views every single day," said Johnson. "This is significant because we are reaching a larger audience than ever before, at essentially no additional cost to the taxpayer."

Profiles on social networking sites *Facebook* and *MySpace* also help to showcase IMCOM-Korea to the rapidly growing user base of those extremely popular sites while allowing users to share infor-



mation about the U.S. Army in Korea with their friends and family.

"One of the goals of the Media Center is to raise awareness about the ongoing transformation in the Republic of Korea, which has resulted in significant quality of life improvements for those thinking about taking an assignment here," said Johnson. "The friends we are making on these social networking sites are helping us to tell our story by sharing it with other members of the online community."

In addition to *Facebook* and *Myspace*, IMCOM-Korea also publishes links to *delicious.com*. According to the their web site, "*Delicious* is a social bookmarking service that allows users to tag, save, manage and share web pages from a centralized source. With emphasis on the power of the community, *Delicious* greatly improves how people discover, remember and share on the Internet."

By using *Twitter*, IMCOM-K provides brief, regular updates, called tweets, about late-breaking news or ongoing events. *Twitter* describes itself as, "... a service for friends, family, and co-workers to communicate and stay connected through the exchange of quick, frequent answers to one simple question: What are you doing?"

"Our social networking initiatives are aimed at making it easier for the military audience we serve to stay informed and access the news they need with a simple click of the mouse," said Johnson.



FIGURE 1: The U.S. Army Korea Media Center consists of a wide variety of popular new media and social networking modules (above)

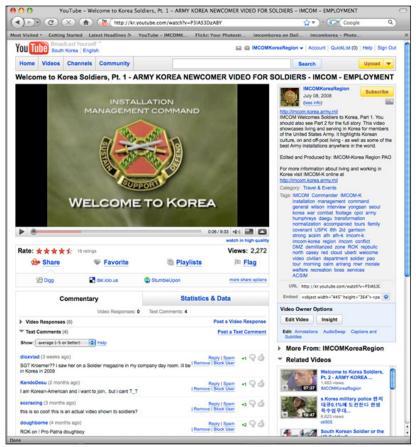


FIGURE 2: All content hosted on U.S. Army Korea Media Center modules contains prominent links to the IMCOM-Korea official website and other social networking modules. The purpose of these links is to draw traffic back to the Command's official website by providing a network of links between all of the US Army Korea Media Center modules and official web pages.

"It is also important to understand that our work on the Media Center is not being done at the expense of our traditional communications. Instead, it complements and enhances the things we have always done in print and broadcast — giving us a whole new toolbox to work from."

In addition to media sharing and social networking, the Media Center also provides links to IMCOM-Korea reference material at sites like *Wikipedia* and ensures that those sites provide complimentary links back to the Media Center's entire set of social networking modules.

"The Media Center's success in sharing information on a global scale comes from the fact that we specifically sought out an all-inclusive solution to our media sharing needs," said Johnson. "If we really want to reach a global audience, we need to treat sites like *Wikipedia* and *YouTube* as individual modules of a much larger overall information network. By doing so, the aggregate sum of those modules gives us the ability to communicate across the entire demographic and physchographic spectrum of our potential audience."

"Online search tools like *Google* and *AOL* have made *Wikipedia* one of the most widely used web-based reference tools. Because anyone can set up and edit *Wikipedia* articles, it is important for organizations to take an active role to ensure that the information presented on Wikipedia is factual and accurate," said Johnson. "*Wikipedia* has helped to educate the world about who we are and what we do."

On Flickr and Photobucket, both popular photo sharing sites, IMCOM-

Korea makes thousands of photos available for download — including all of the photos that appear in the Morning Calm Weekly command information newspaper.

"The IMCOM-Korea *Flickr* site adds another dimension to the stories we bring our audience every week. Readers of our newspaper can now delve into the next layer of the story, beyond what was published, and view, download and share photos from the events that matter to them," said Susan Silpasornprasit, senior editor of the Morning Calm Weekly. "Our *Flickr* site is also a valuable tool for us to gauge what our readers are interested in, based on the number of views recorded on particular types of photos." In addition to serving as an online companion to the newspaper, *Flickr* also allows others to download and share images from the Morning Calm archive. This feature greatly expands the Command's ability to distribute information by harnessing the audience as part of our overall media distribution network.

Developed within the past six months as a local initiative by members of the IMCOM-Korea Public Affairs Office, the U.S. Army Korea Media Center has rapidly positioned IMCOM-Korea as a key distributor of news, photos, videos, and military reference material to a worldwide military audience.

"In the past, if someone were to search popular content distribution sites like *YouTube* or *Flickr* for information about the U.S. Army in Korea, they would have found very little," said Johnson. "Today, they will find literally thousands of photos, videos, news stories and links leading them back to our official website."

To learn more about the U.S. Army Korea Media Center or its various content distribution modules, visit it online at http://imcom.korea.army.mil

Media Center Modules

The U.S Army Korea Media Center has an established and highly visible presence on the following content sharing, social networking and media distribution outlets:

Media Center Main Page

http://imcom.korea.army.mil

Video Modules

www.youtube.com/imcomkorearegion www.youtube.com/warinkorea www.youtube.com/koreaculture www.break.com/imcomkorea www.dailymotion.com/imcomkorea

Photo/Video Modules

www.flickr.com/imcomkorea http://www.photobucket.com/imcomkorea/

Social Networking Modules

www.facebook.com www.myspace.com/imcomkorea http://en.wikipedia.org http://delicious.com/imcomkorea http://twitter.com/imcomkorea



FIGURE 3: www.youtube.com/imcomkorearegion video channel

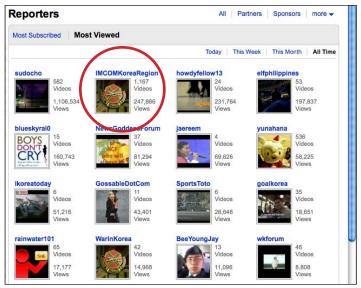


FIGURE 4: IMCOM-Korea's primary *YouTube* channel is currently rated as the second most popular (all-time) "Reporter" channel for the Republic of Korea.

Media Center Modules

The U.S. Army Korea Media center consists of the following new media information and social networking modules:



URL(s): www.youtube.com/imcomkorearegion

www.youtube.com/warinkorea www.youtube.com/koreaculture www.youtube.com/usaghumphreys www.youtube.com/usagdaegu www.youtube.com/usagredcloud

Established: July 6, 2008
Daily Views: 5,000+
Total Videos Uploaded: 1,150+
Total Video Views: 350,000+

Advantages: Large world-wide audience base
Disadvantages: Not available on most DoD networks

Video length limit (10 minutes)

Description: *YouTube* serves as the U.S. Army Korea Media Center's flagship video distribution module. (Figure 3)

All of the above listed channels were created by the IMCOM-Korea Region Public Affairs Office. The Command's primary channel is currently rated by *YouTube* viewers as the second most popular "Reporter" channel in Korea. (Figure 4)

A multi-phased approach was taken to create, market and sustain IMCOM-Korea's *YouTube* presence. The first phase consisted of developing each channel's branding and creating and uploading an initial collection of video products related to IMCOM-Korea. In the second phase, IMCOM-Korea broadened its audience base by uploading Army-related video segments from around the world. Phase two was executed as a deliberate effort to position the channel as a dominate source for Army video content and expand the audience base beyond those currently stationed in Korea. The final phase of channel development consists of moderating channel/video comments and sustaining the channels by continuing to add military-related video content from the U.S. Army in Korea. (Figure 5)

In addition to the www.youtube.com/imcomkorearegion channel, the IMCOM-K PAO team established the following channels to indirectly promote Korea as an "Assignment of Choice":

www.youtube.com/**warinkorea** (Figure 6) www.youtube.com/**koreaculture** (Figure 7)

All videos produced by IMCOM-K PAO open and close with an identification bumper directing viewers to visit the IMCOM-K official website. Additionally, a similar bumper is used to promote these channels via a series of TV promotional spots. (Figure 8)



IMCOMKoreaRegion

Channel Views: 6,686 Videos Uploaded: 1,203 Video Views: 300,283 Favorites: 60

YouTube stats: as of 12/30/08

change

To learn more about living and serving with the US Army in Korea, visit us online at:

Army photos from Korea are available at:

Korean War combat footage is available at:

We welcome comments and discussion about our videos, but we do ask that you follow a few guidelines when posting comments:

- 1. Keep it clean: No profanity.
- 2. No personal attacks or derogatory remarks.
- 3. No spam.

Name: US Army

To learn more about opportunities to serve in the Land of the Morning Calm visit the Installation Management Command - Korea Region (IMCOM-K) official web site at: http://imcom.korea.army.mil

Country: South Korea :: Occupation: United States Army

Most Subscribed (All Time) - Reporters -

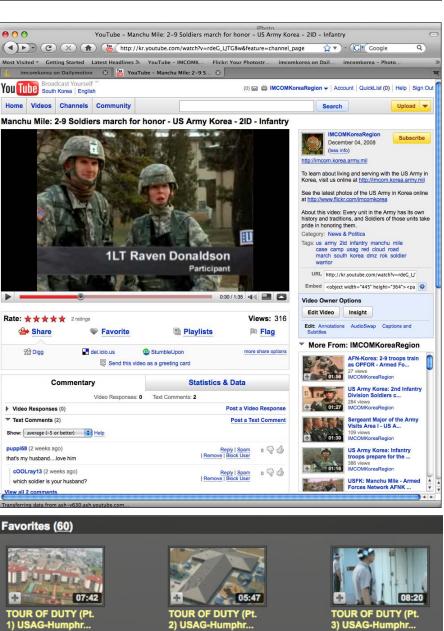
lost Viewed (Today) - Reporters - South

3 - Most Viewed (This Week) - Reporters - Sout

FIGURE 5: IMCOM-Korea's primary *YouTube* channel contains 1,200+ Army news and information videos and is currently rated the second most popular "Reporter" channel for Korea (above).

In addition to hosting originally created content, the IMCOM-K YouTube channel also utilizes the "Favorites" box (lower right) to display and promote other IMCOM and U.S. Army YouTube channels and video content.

Commenting on IMCOM-K YouTube channels is allowed and encouraged. Guidelines for commenting are posted on the channel's main page. The IMCOM-K PAO monitors and disables or disapproves comments as needed (upper right).



4 months ago

USAGHumphreys

Dynamic Korea -

2 months ago

4 months ago

USAGHumphreys

6 days ago

TOUR OF DUTY (Pt. 3) USAG-Humphr...

4 months ago USAGHumphreys



Fantasy Korea k ago



FIGURE 6: IMCOM-Korea's "warinkorea" *YouTube* channel contains a variety of combat footage from the Korean War. The purpose of this channel is to dispel myths about what it is like to serve a tour of duty in Korea today, by comparing and contrasting the war-time years with modern Korea. Most of the footage contained on this channel was provided to IMCOM by the U.S. National Archives.

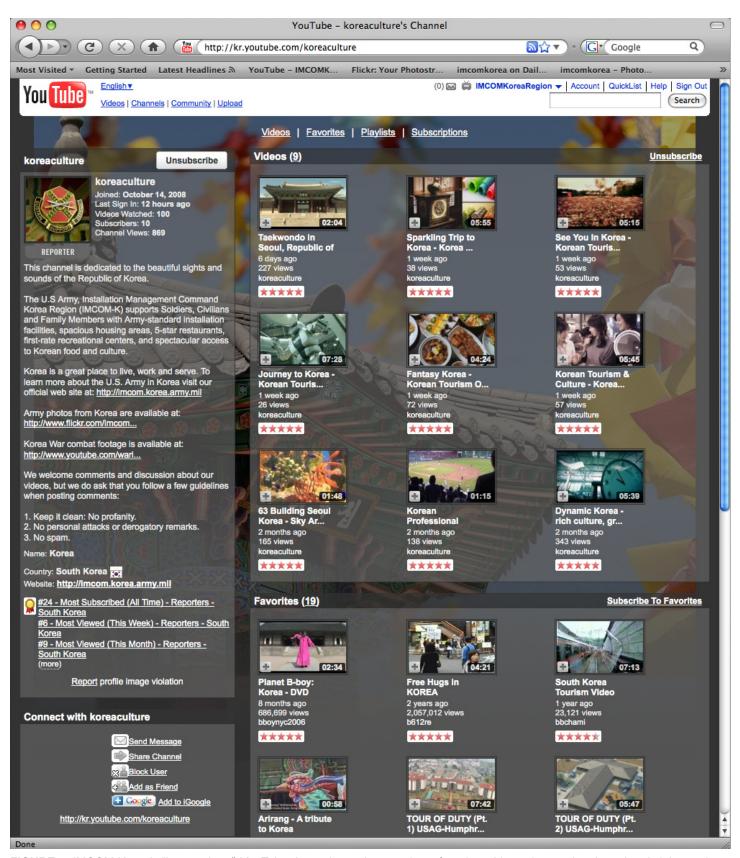
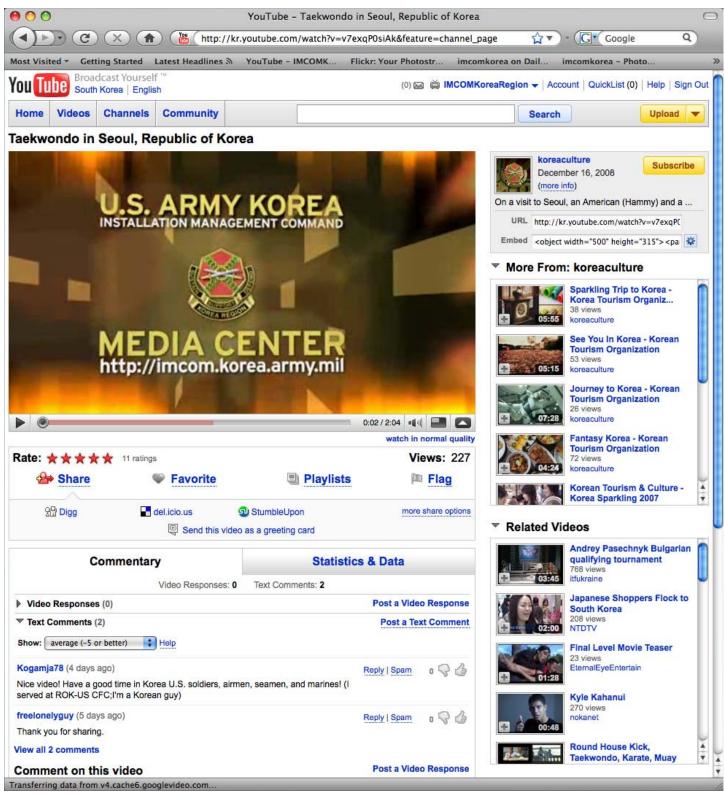


FIGURE 7: IMCOM-Korea's "koreaculture" *YouTube* channel contains a variety of tourism videos showcasing the cultural sights and sounds associated with the Republic of Korea. The purpose of this channel is to provide viewers with information about off-post attractions and the promote the overall high quality of life available for those serving with the U.S. Army in Korea.



IMCOM-K official website traffic data provided by *Google Analytics for* http://imcom.korea.army.mil

FIGURE 8: All videos produced by IMCOM-K PAO open and close with an identification bumper inviting viewers to visit the IMCOM-K official website (above).

Web traffic trend and analysis tools demonstrate that viewers entering the IM-COM-K official website via *YouTube* are 62% more likely to be new visitors to the site and generally spend 8.6% more time on the IMCOM-K official website, when compared to those viewers reaching the official site via traditional search engines like *Google* or *Yahoo* (left).



FIGURE 9: www.break.com/imcomkorea video channel.



FIGURE 10: www.dailymotion.com/imcomkorea video channel. *Dailymotion* is ideal for hosting full length, HD video content.



URL(s): www.break.com/imcomkorea

Established: November 9, 2008 Site demographics: Young males (18-25)

Advantages: Available on most DoD networks
Disadvantages: Limited traffic analysis tools

Description: *Break* serves as an alternate video distribution outlet for the U.S. Army Korea Media Center. (Figure 9)

Although *Break* only targets the young male (18-25) demographic group and discourages bulk video uploading, it is available on most DoD networks. Consequently, IMCOM-K utilizes *Break* to host a limited number of key command information videos that viewers might otherwise not be able to view on a DoD computer network.



URL(s): www.dailymotion.com/imcomkorea

Established: November 10, 2008

Advantages: Available on most DoD networks

Provides full-length video support Allows for embed on official sites

Disadvantages: Smaller audience than YouTube

Description: *Dailymotion* serves as an alternate video distribution outlet for the U.S. Army Korea Media Center. In particular, this channel is used to host high quality, full length videos for distribution on the DoD network. IMCOM-K PAO recently established a "MotionMaker" partnership with *Dailymotion* allowing IMCOM-K to upload, archive and share full HD quality video content. (Figure 10)

This channel is primarily used for embedding key command information videos into official websites.

All of the video content on *Dailymotion* consists of original productions, filmed and edited by IMCOM-K PAO.

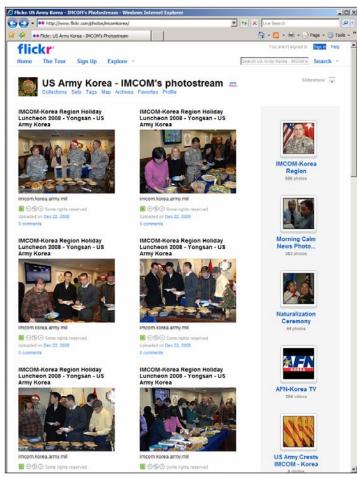


FIGURE 11: www.flickr.com/imcomkorea photo/video channel. IMCOM-K utilizes *Flickr* to share news and video content. All photos printed in the Morning Calm newspaper are also made available for readers to download from *Flickr*.



URL(s): www.flickr.com/imcomkorea

Established: October 3, 2008

Total Photos Uploaded: 8,200+ Total Videos Uploaded: 204

Advantages: Large world-wide audience base

Allows for embed on official sites

Disadvantages: Annual subscription fee

Low quality video playback

Description: *Flickr* serves as the U.S. Army Korea Media Center's flagship photo distribution outlet and web-based companion to the Morning Calm newspaper. (Figure 11)

The IMCOM-K *Flickr* channel currently hosts over 8,000 digital photographs/videos and averages 1,000+ aggregate daily views. Content hosted on the channel includes local news photographs and other U.S. Army imagery from around the world. (Figure 12)

All photos printed in the Morning Calm newspaper are uploaded to *Flickr* and newspaper photo captions encourage readers to utilize the IMCOM-K *Flickr* channel to access, download, or print copies of news photos previously published in the paper. (Figure 13)

Additionally, *Flickr* photos are linked as slide shows to the official IMCOM-K website and other official blogs and online publications. (Figure 14)

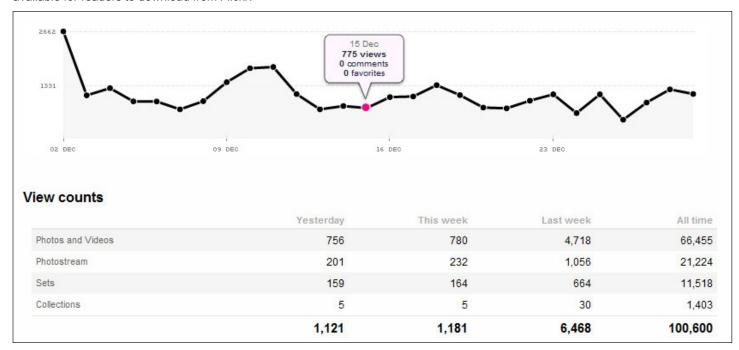


FIGURE 12: Daily aggregate views on the IMCOM-K Flickr channel as of 30 December 2008



Soldiers, Family members take oath to become newest U.S. Citizens in Korea



naturalized citizens sw

Allegiance, many of the

present had already den patriotism while serving

Afghanistan before beco

Staff Sgt. Francis Man

Military Naturalization Ceremony -Yongsan Korea - 15 December 2008 - USFK - United States Army -USAG-Y



FIGURE 13: The Morning Calm Weekly (left) serves as IMCOM-Korea's premier command information newspaper.

All digital photographs printed in the Morning Calm are also published to the IMCOM-K Flickr channel. Photo captions encourage readers to utilize the IMCOM-K Flickr channel for accessing, downloading, or printing additional copies of news photos from the paper (bottom).

All photos published to the IMCOM-K Flickr channel include URL links directing viewers back to the Command's official website. (above)



USFK Servicemembers and spouses proudly display their U.S. citizenship documents following a Yongsan Garrison naturalization ceremony, Dec. 15. Additional photos from this event are available online at www.flickr.com/imcomkorea. — U.S. Army photo by Edward N. Johnson

Perfect for sponsoring Soldiers and Civilians. Check it out at youtube.com/in (f) (iii iii MCOMKoreaRegion = | Account | QuickList (ii) | Help | Bign Out

Specialist Gabriela Lozano de Salinas, HHC 3-2 AVN GSAB, USAG-Humphreys, and daughter Catalina, show their American spir from this event are available online at www.flickr.com/imcomkorea. — U.S. Army photo by Edward N. Johnson

States Army Garrison Yongsan, Dec. 15.

Thirty-seven active-duty Servicemembers

and six spouses of active-duty military members

were naturalized as American citizens during

Although this was the first time the newly-

By Sue Silpasornprasit

IMCOM-Korea Public Affairs

United States Forces Korea welcomed

43 new U.S. citizens to its ranks during

a naturalization ceremony held at United

"Additional photos from this event are available online at www.flickr.com/imcomkorea"









FIGURE 14: Flickr slide-shows are embedded in the IMCOM-K official website (above). This feature allows IMCOM-K to manage image collections (left) from a single location (Flickr). Any changes or additions made to the Command's Flickr channel are then dynamically updated across multiple Media Center modules and official websites.

Korean Culture

Off-duty



FIGURE 15: www.myspace.com/imcomkorea



URL(s): www.myspace.com/imcomkorea

Established: July 6, 2008

Advantages: Available on most DoD networks
Disadvantages: Limited traffic analysis tools

Description: The Media Center's *Myspace* module was specifically designed to share IMCOM-K *Flickr* and *YouTube* content with the *Myspace* social networking community. (Figure 15)

In addition to containing a series of embedded command information videos and command themes related to the Army Family Covenant, the *Myspace* module dynamically displays IMCOM-K photo slide shows from *Flickr* and videos from *YouTube*. (Figure 16)



Welcome to Korea Video for Civilians (Part 2) To view the entire IMCOM-K video archive, visit us online at http://imcom.korea.army.mil US Army Korea Video Archive

Who I'd like to meet:

US Army Soldiers, Civilians and Families interested in living or serving in the Republic of Korea

Army Family Covenant

We recognize... The commitment and increasing sacrifices that our Families are making every day. The strength of our Soldiers comes from the strength of their Families.

We are committed to... Providing Soldiers and Families a Quality of Life that is commensurate with their service. Providing our Families a strong, supportive environment where they can thrive. Building a partnership with Army Families that enhances their strength and resilience.

We are committed to Improving Family Readiness by: Standardizing and funding existing Family programs and services Increasing accessibility and quality of health care Improving Soldier and Family housing Ensuring excellence in schools, youth services and child care Expanding education and employment opportunities for Family members

FIGURE 16: Videos and photos from the Media Center are dynamically displayed and updated on the IMCOM-K *Myspace* module via *Flickr* and *YouTube*.

The IMCOM-K *Myspace* pages also include 900+ digital images depicting Army life in the Republic of Korea. This image collection mirrors content found on the IMCOM-K *Flickr* channel and allows the *Myspace* community to directly download IMCOM-K images without having to navigate away from *Myspace*.

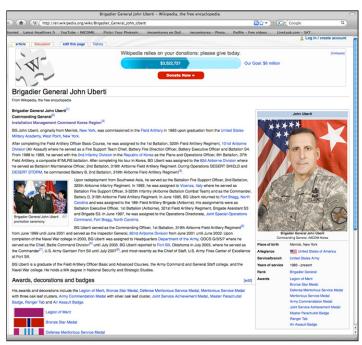


FIGURE 17: Wikipedia serves as the Media Center's primary Internet reference and research module. IMCOM-K PAO regularly updates and edits Wikipedia content to ensure that it accurately tells the IMCOM-K story. In addition to creating the IMCOM-K Wikipedia entry, a Wikipedia entry was created for IMCOM-K Commanding General, BG John Uberti.

WIKIPEDIA The Free Encyclopedia

URL(s): http://en.wikipedia.org/wiki/United_States_Army_Installation_Management_Command_Korea_Region

http://en.wikipedia.org/wiki/Brigadier_General_John_Uberti

Established: Oct. 31, 2008

Advantages: Defacto online, worldwide reference site Disadvantages: Pages can be edited/deleted by anyone

Description: *Wikipedia* is a phenomenon. It is a free, online, open-source encyclopedia that is maintained, edited and policed entirely by volunteers. Anyone can create and edit any *Wikipedia* entry. The site has very specific and restrictive content verification requirements that make it difficult for undocumented or false claims to remain on the site for more than a few days.

Factual and well documented information generally remains online and is difficult to remove. *Wikipedia* has been a very successful platform to use in documenting historical reference facts about IMCOM-K and to increase search relevancy on search engines like *Google. Wikipedia* provides basic user statistics. (Figure 18)

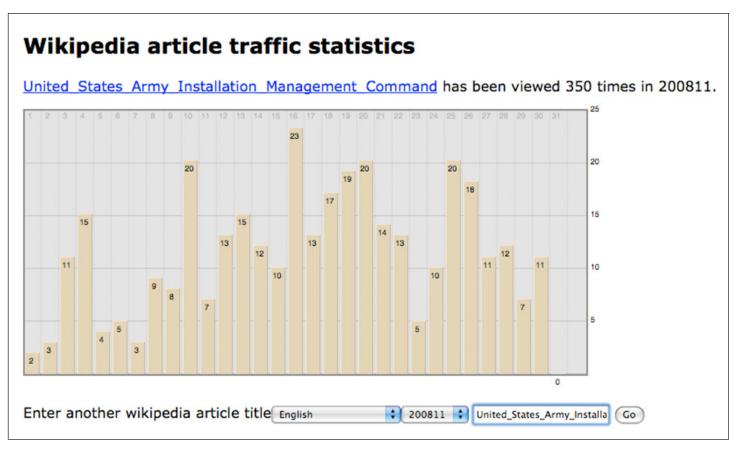


FIGURE 18: A daily breakdown of unique views of the IMCOM-K Wikipedia entry for the month of November 2008.



FIGURE 19: Facebook is a unique social networking site that provides IMCOM-K the opportunity to share news and information with millions of registered *facebook* users through both an organizational page (above) and a standard *Facebook* profile.

facebook

URL(s): http://www.facebook.com/profile.php?id=1550457377

Established: Nov. 10, 2008

Advantages: Huge user base

Tight integration with other modules

Disadvantages: Limited usage statistics

Description: With millions of users, *Facebook* is one of the fastest-growing and largest social networking sites on the internet. It is a site that many users visit daily to keep in touch with their friends and family. *Facebook* allows IMCOM-K to make "friends". Friends are usually Servicemembers with some relationship to the region, as they are either currently stationed in Korea, know they are coming to Korea, or have been stationed in Korea in the past. When a *Facebook* user becomes a friend of IMCOM-K, they automatically get regular updates on items posted to the IMCOM-K profile.

IMCOM-K maintains two pages on *Facebook*. One is a standard user profile and the other is an official organizational page. People can become friends of the profile and fans of the organizational page. As of 30 Dec. 2008, the IMCOM-K *Facebook* profile had 89 friends and the organizational page had 35 fans. (Figure 19)

Facebook allows tight integration with other Media Center modules like Flickr and Twitter. Updates sent to Twitter are automatically posted to the Facebook profile. Through the use of an optional third-party Facebook application plug-in, links to the entire IMCOM-K Flickr photostream are made available to Facebook users viewing the IMCOM-K Facebook profile.

Usage statistics are not available for standard user profiles but are available for organizational pages. (Figure 20)



FIGURE 20: Facebook provides basic usage statistics for organizational pages.

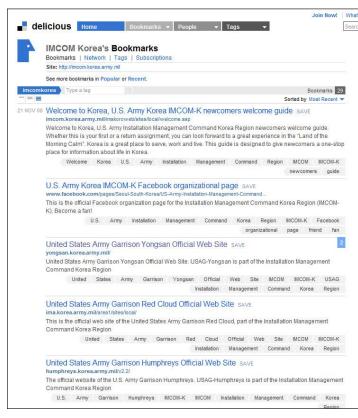


FIGURE 21: Delicious provides an index of web site bookmarks.

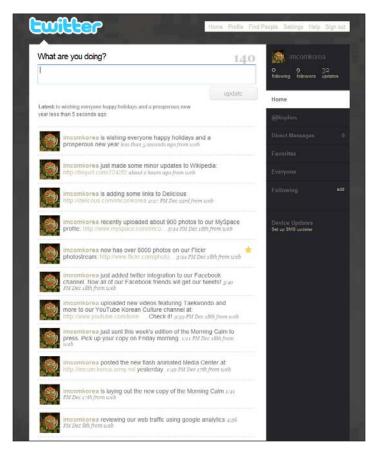


FIGURE 22: Twitter "tweets" are simply short status updates.



URL(s): http://del.icio.us/imcomkorea

http://delicious.com/imcomkorea

Established: Nov. 21, 2008

Advantages: Direct links to Media Center modules

Users can subscribe to bookmarks

Disadvantages: Fairly limited functionality

Description: *Delicious* describes itself as, "a social bookmarking site." Instead of storing bookmarks on their local computer. *Delicious* users can create a list of bookmarks to various web sites that are then easily accessible to them from any web browser.

Delicious users can also subscribe to other user's bookmarks. When a user adds or updates a bookmark, all subscribed users automatically have access to the updated bookmarks. Bookmarks can be tagged and categorized for easy searching. (Figure 21)

IMCOM-K uses *Delicious* to provide a one-stop, exhaustive list of bookmarks to Media Center modules and specific Media Center videos, photos or photo sets.

twitter

URL(s): http://twitter.com/imcomkorea

Established: Nov. 21, 2008

Advantages: Instant news updates with links

Integration with Facebook

Disadvantages: Limited message length

Description: *Twitter* is a simple website with a single, simple mission. Users of *Twitter* can post short (140 characters or less) status updates or news blurbs called "tweets". *Twitter* users can subscribe to other user's channels and obtain an aggregated listing of status updates from people and organizations important to them.

IMCOM-K uses *Twitter* to provide short, periodic updates on the status of the IMCOM-K offical web site, Media Center modules and the Morning Calm Weekly newspaper that contain links to each respective item, giving subscribers quick access to items of interest.

Twitter integrates directly with Facebook. Each tweet is automatically posted to the IMCOM-K Facebook profile, expanding the reach of the tweets to IMCOM-K's Facebook friends and simplifying the process of posting regular status updates. (Figure 22)

In the U.S., tweets can be posted via mobile phone text messages, making it an extremely easy way to post quick updates.



FIGURE 23: Photo detail page with long caption. This page provides end users with the ability to share photos. Using the provided tools, end users can automatically email photo links to friends or generate code allowing them to embed the photos in their own blogs or websites.



FIGURE 24: Full-screen photo detail view with no caption

photobuckét

URL(s): http://photobucket.com/imcomkorea

Established: Nov. 19, 2008

Advantages: Free photo archive

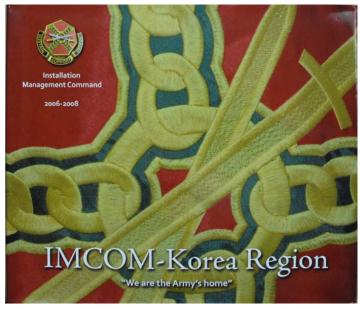
Disadvantages: Not quite as popular as Flickr

Description: *Photobucket* is an online photo archive offering both free and optional paid photo archiving and organizing capabilities with many of the same features as *Flickr*. (Figures 23-25)

Photobucket provides IMCOM-K with an additional outlet for distributing photos related to Korea and its utilization helps to increase search relevancy on search engines like *Google*.



FIGURE 25: The IMCOM-K Photobucket main photo album.



Blurb allows users to create and share hard-cover books from online image archives like Flickr. "We are the Army's Home" (above) was produced and distributed by IMCOM-K PAO using Blurb.

Media Center Modules (continued)

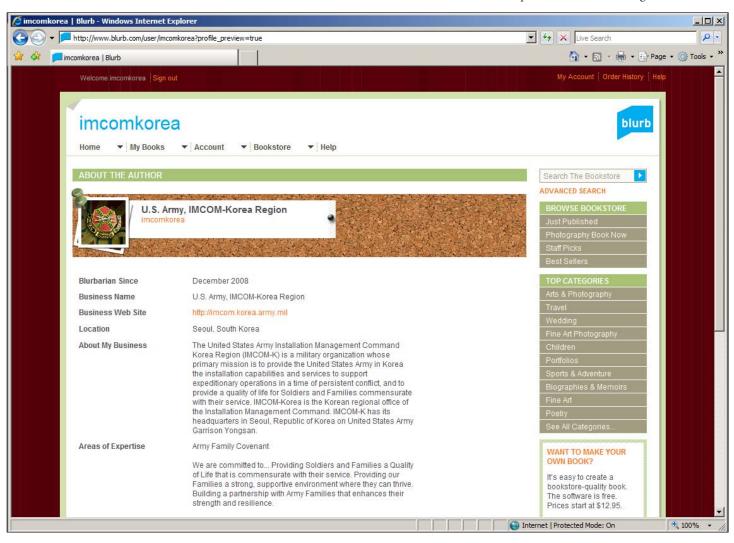


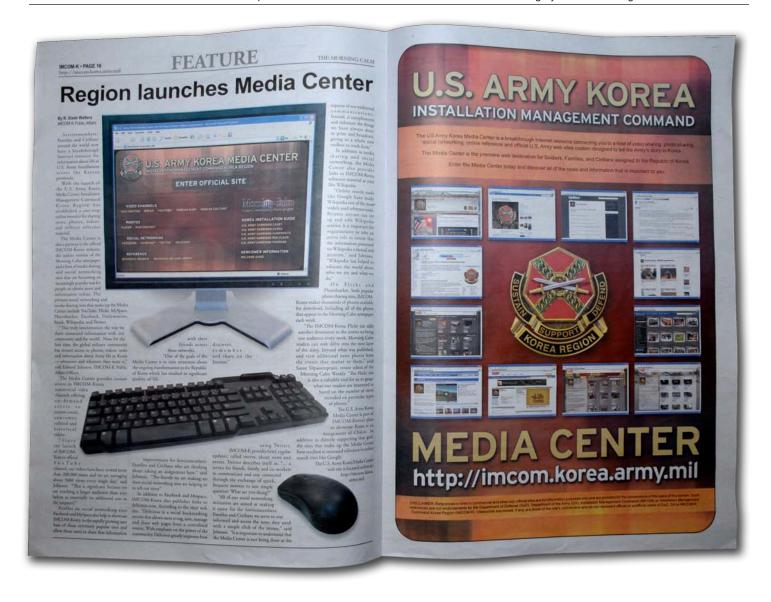
URL(s): http://www.blurb.com/user/imcomkorea

Description: *Blurb* is an online community that believes passionately in the joy of books – reading them, making them, and sharing them via the internet.

By merging online image archives like *Flickr* with its own set of free software tools, *Blurb* allows users to easily create, publish and share custom designed, professionally printed books.

IMCOM-K's *Blurb* account was established to publish and distribute a series of books related to military life in Korea. The first in this series, titled "We are the Army's Home", is a hard-cover book containing photos from the U.S. Army in Korea, as well as a collection of strategic journal articles related to IMCOM-K. "We are the Army's Home" was published to *Blurb* in 2008. Additional books are in the works and will be published in the coming 18 months.





Media Center Promotional Material

To promote the Media Center, IMCOM-K PAO developed and distributed a full-range of promotional material designed to entice individuals and organizations to visit the Media Center content distribution modules, as well as participate in the various social networking opportunities made available by the Media Center.

As part of this ongoing promotional campaign, IMCOM-K PAO designed and produced a series of print advertisements and web banners for distribution in the command information newspaper and other official print publications. (Figures 26-28)

Additionally, IMCOM-Korea produced a series of "Welcome to Korea" DVDs to serve as a hard-copy companion to the Media Center's video distribution modules. This DVD package contains original video products produced entirely by IMCOM-K PAO, as well as prominent web links to the Media Center and other official websites. In addition to promoting the Media Center, the development of this video content provides unique and original programming for distribution via the Media Center's various video hosting

modules, like *YouTube* and *Dailymotion*. (Figure 29)

IMCOM-K PAO also directly promotes the Media Center via the Command's official website, by hosting links to Media Center content distribution modules, as well as information detailing how to access and utilize Media Center content. While directly promoting the media center with links and banner advertisements, the Command's official website also mirrors key command information content available on its various Media Center modules. This is done to ensure that those members of the audience unable to access sites like *YouTube* from their office computers are provided an alternative location to view and download the Command's key video content and welcome information. (Figure 30)

By taking full advantage of American Forces Network and Pentagon Channel radio and television services, IMCOM-K PAO also promotes the Media Center by broadcasting full length television programs and commercials specifically designed promote the Media Center and its various content distribution modules. (Figure 31)









FIGURE 26:

IMCOM-K PAO produced a wide-variety of print advertisements specifically designed to promote the Media Center and its various content distribution modules via the the Morning Calm command information newspaper (center).

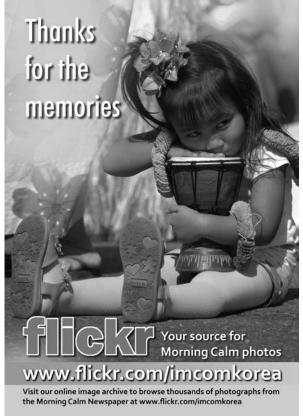
To promote the Media Center's *Flickr* module, IMCOM-K PAO produced a collection of in-house promotional material that includes full color teasers (left) and banners (below), as well as a series of black and white quarter page print advertisements designed to showcase actual images from on the Media Center *Flickr* module. (see pages 23).





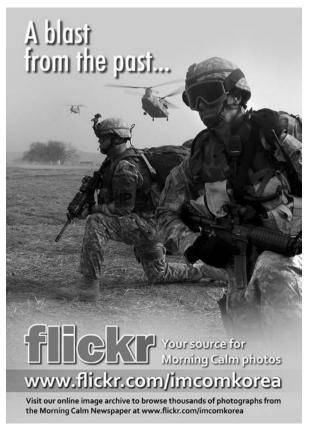
A series of full color teaser and banner ads designed by IMCOM-K PAO to promote the IMCOM-K Flickr channel as an online companion to the Morning Calm Weekly newspaper.







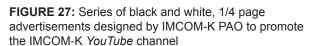
A series of black and white, 1/4 page, advertisements designed by IMCOM-K PAO to promote the IMCOM-K Flickr channel as an online companion to the Morning Calm Weekly newspaper















y tuned for local new

Community news, videos, newcomer information and more now available online!

Check it out at www.youtube.com/imcomkorearegion

Full color print banner advertisement designed to promote the IMCOM-K YouTube channel



Full color print banner advertisement designed to promote "Tour of Duty: USAG-Humphreys" on the USAG-Humphreys YouTube channel



Full color print banner advertisement designed to promote "Welcome to Korea" videos on the IMCOM-K YouTube channel



FIGURE 28: Black and white 1/4 page advertisement designed by IMCOM-K PAO to promote the IMCOM-K YouTube "warinkorea" channel



FIGURE 29: IMCOM-K PAO designed and produced a broadcast quality DVD titled "Welcome to Korea" to serve as a hard-copy companion to the Media Center's video collection and promote the Media Center's URL.



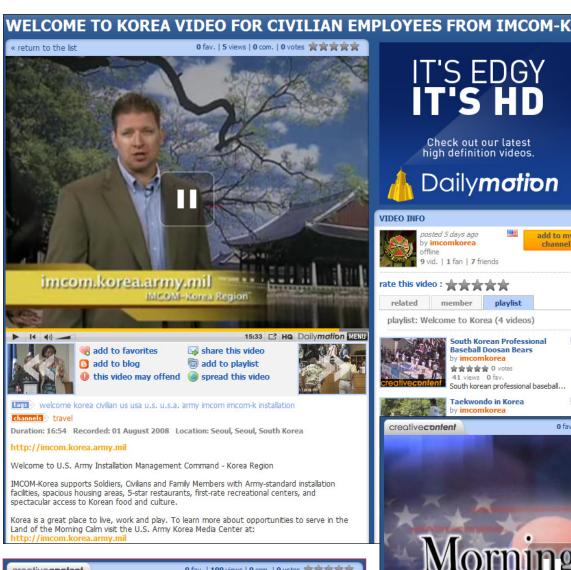




FIGURE 30:

Media Center content is hosted on the IMCOM-K website to provided an alternate location for visitors to view and download videos from within the DoD network.

The Media Center and its various modules are also promoted via Army News at www.army.mil





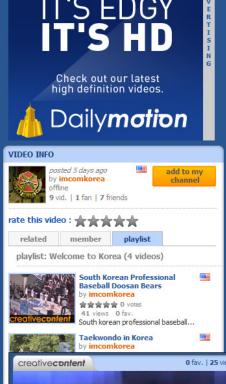


FIGURE 31: IMCOM-K PAO developed and distributed a series of Media Center promotional spots for broadcast on the Pentagon Channel and American Forces Network radio and television outlets. These spots were simultaneously published to the Media Center's own video distribution

outlets like YouTube,

Dailymotion, Flickr



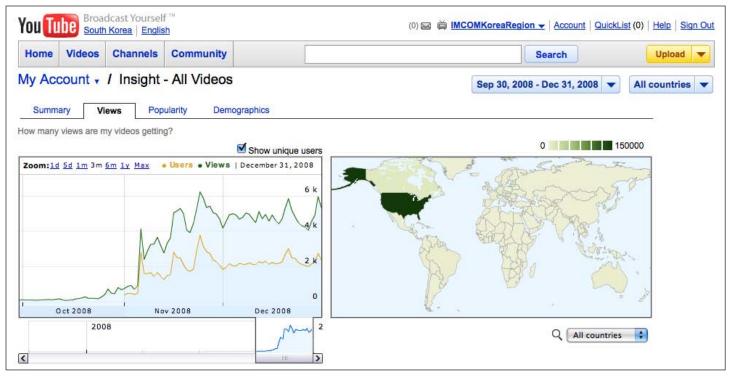


FIGURE 32: YouTube Insight is a free tool used by the IMCOM-K Media Center team to monitor channel traffic.

Trends and Statistical Analysis

Most social networking sites provide a set of traffic data and statistical analysis tools. The IMCOM-K Media Center team monitors this data on a daily basis and uses it to measure the success of each Media Center module, to develop future public affairs strategies, to manage resources and to prepare reports for further analysis by senior members of the IMCOM-K staff.

While *Flickr* traffic data is only available for paid subscribers, most other social networking and content distribution sites offer this information for free. One of the most powerful and accurate of these free services is provided by *Google*.

Visitor traffic data collected via social networking sites tends to be very accurate — demographic data less so. This is because traffic data is collected by measurable behaviors like the click of a mouse, while demographic data tends to rely on visitor surveys.

For example, data from the *YouTube Insight* tool provides IMCOM-K an accurate accounting of daily video views, a listing of videos by popularity and a view count by country. We know this information to be relatively accurate because it reflects the actual number of times viewers clicked on a video with their computer mouse. (Figure 32)

Less accurate is the *YouTube Insight* data indicating that 12% of videos on the same channel were viewed by females, compared to 88% by males. Since there is no way of verifying the gender information provided by the visitor, this data is only as accurate as the visitors are honest. For this reason, IMCOM-K relies primarily on behavioral data, and less on anecdotal demographic data, to develop Media Center strategies. (Figure 33)

Additionally, IMCOM-K utilizes Google Analytics to track visitor

data directly related to the Media Center's landing page. Currently, visitors are provided a series of links to IMCOM-K social networking modules, as well as the Command's official website. These links are routed further via a series of re-direct pages. (Figure 34)

With the establishment of re-direct pages, designed to route viewers from the Media Center's landing page to social networking sites, IMCOM-K is able to accurately collect navigational analysis data and measure visitor trends and preferences. (Figure 35)

By closely monitoring visitor data from the Media Center landing page and the Command's official website, IMCOM-K is also able to clearly measure the success of each Media Center content distribution module, make sound planning decisions on future Media Center growth plans, customize module content to meet the measurable desires of the Media Center audience and ensure that each module receives the appropriate level of resourcing.

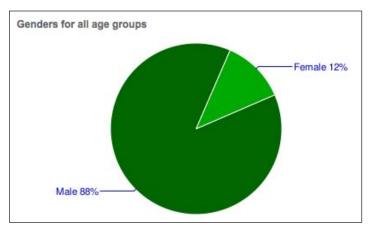


FIGURE 33: Visitor gender data collected by YouTube Insight.

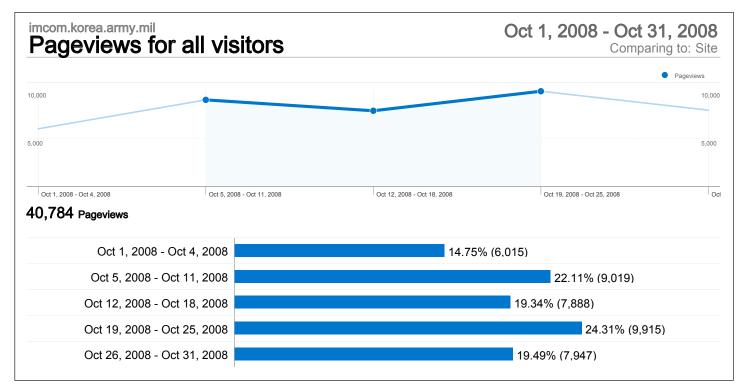
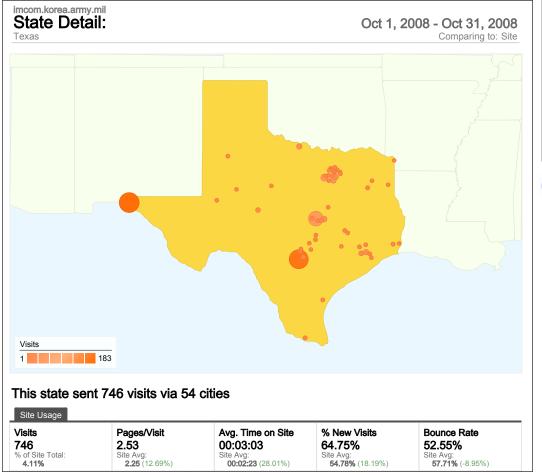


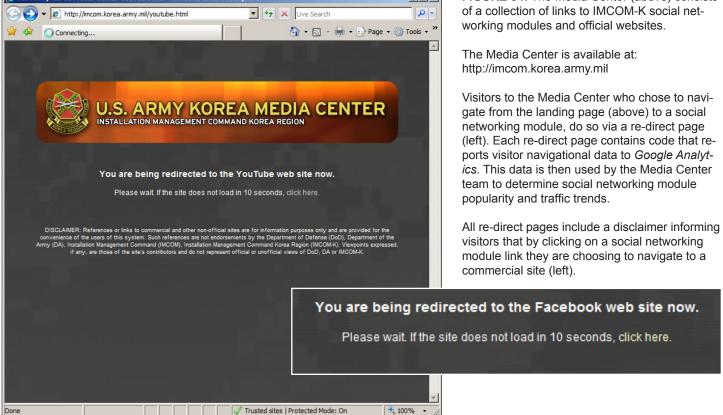
FIGURE 34: Google Analytics is a free tool used by the IMCOM-K Media Center team to monitor visitor traffic, develop future public affairs strategies and create custom reports for use in analyzing page view data (above).



Killeen	383	21.37%
San Antonio	354	19.75%
El Paso	283	15,79%
Houston	86	4.80%
Dallas	48	2.68%
Universal City	42	2.34%
Ft Worth	42	2.34%
Duncanville	38	12.12%
Sheppard Afb	29	1.62%







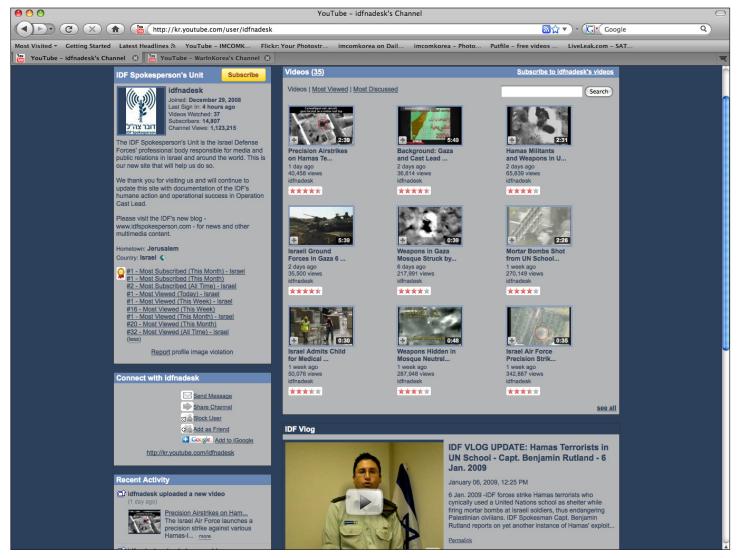


FIGURE 35: The Israeli Defense Force's YouTube Channel logged several million views and registered 800,000 subscribers within 12 days of its launching on Dec. 27, 2008

The Way Ahead

In reported retaliation for recent Hamas missile attacks, Israeli Defense forces initiated combat operations into Gaza on Dec. 27, 2008. Two days after that assault, IDF also launched a *YouTube* channel as part of the operation's overall public affairs strategy. (Figure 35)

Within hours of being published, the IDF YouTube channel was mentioned in several international news reports and quickly rose to one of the most popular YouTube channels in the world. The success of IDF's channel indicates that while content is important, timing and promotion are equally important. It is unlikely that the same channel would have gained such rapid popularity had it been launched prior to the conflict or had it not received promotional coverage via a variety of major news networks.

A similar promotional campaign recently netted over 1 million image views on the IMCOM-K *Flickr* channel (Figure 36) and clearly demonstrates the value of promoting new media content via traditional media outlets in a deliberate, timely and relevant fashion.

In the case of its Flickr success, IMCOM-K published a collection of

wartime images and videos to its *Flickr* and *YouTube* channels to commemorate the coming 60th anniversary of the Korean War. To promote this content, IMCOM-K PAO also created and published a 1/4 page advertisement in its command information newspaper (Figure 28).

As a result of this print advertisement, a reporter from Stars and Stripes wrote a story about the collection. The following day, Korean national news media picked up the story and re-printed it in several national newspapers, as well as on Korean national television.

Within 48 hours of the Korean national news reports, total image views on the IMCOM-K *Flickr* module shot up from 100,000 to 650,000. Within 7 days of the report, the *Flickr* module recorded over 1 million image views and IMCOM-K saw a related jump in traffic across all Media Center modules, as well as its official website.

With this in mind, IMCOM-K intends to build on the success of existing Media Center modules over the coming 12 months by creating niche components for each module and more aggressively promoting these components to targeted audiences via tradition media outlets like Stars and Stripes, AFN-K and the Morning Calm command information newspaper.

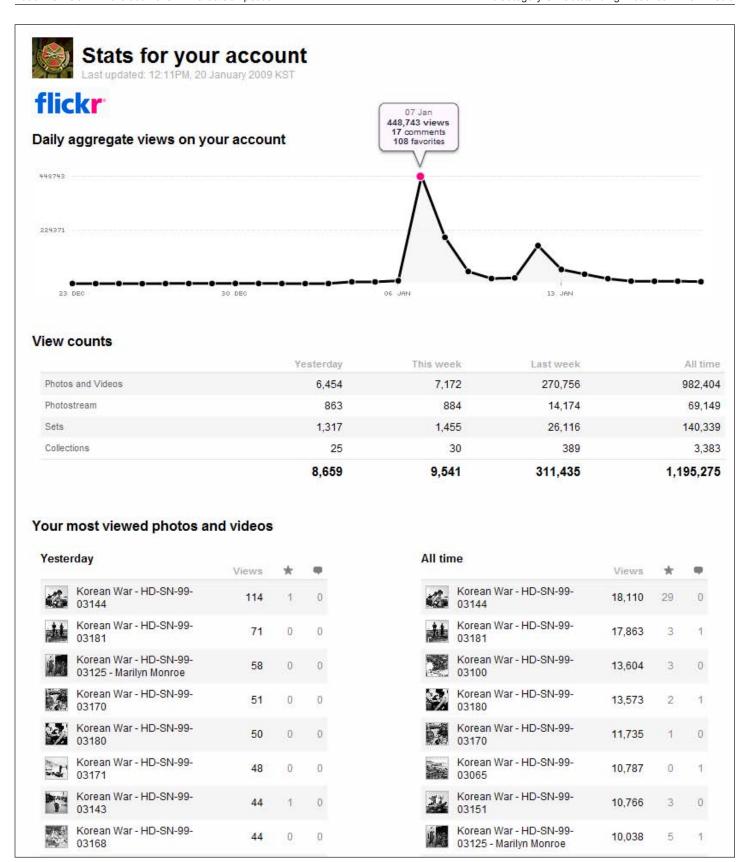


FIGURE 36: Within 48 hours of being reported on in Korean national news, total image views on the IMCOM-K *Flickr* module shot up from 100,000 to 650,000. Within 7 days of the report, the Command's *Flickr* module recorded over 1 million image views and saw a related jump in traffic across all Media Center modules, as well as Command's official website.